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WEBASTO COOLS AQUILA DOCK BOOTH AT MIAMI SHOW

Boat show docks can get pretty warm under the South Florida sun. To provide its guests at the 2019 Miami International Boat Show a brief respite from the heat, Aquila Power Catamarans turned to longtime partner Webasto. The global leader in marine air conditioners, and roof and heating systems, customized a BlueCool V50 chiller to create a refreshing oasis within the luxury yacht builder's reception area.

With a cooling capacity of 8,500–50,000 BTU/h, the award-winning BlueCool V50 chiller system delivers maximum performance in a wide range of weather conditions. Whisper-quiet, it was developed for boats with three or more cabins, making it ideal for Aquila's reception space. Three blowers were strategically placed throughout the booth with ductwork running underneath. A seawater pump was set in the water, but because the chiller is condensate-free, no extra moisture was introduced into the area.

"When Aquila asked if cooling a booth was possible, we readily accepted the challenge," said David Wollard, senior director of leisure markets at Webasto in the Americas region. "We have a strong relationship with Aquila Yachts and we were glad to help them bring the luxury of their boats down onto the docks."

"Our power catamarans are renowned for their refined comfort," said Harry Mountain, Aquila brand manager. "Having the Webasto chiller in our

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boat show reception was a huge plus and certainly made the customer experience much more enjoyable. In addition, our sales teams were able to work in a cool and comfortable environment, all of which helped make a very successful 2019 Miami International Boat Show for the Aquila brand. Thank you, team Webasto."

Webasto offers a full line of heating, cooling, HVAC, sunroof and shade systems that are designed to keep boaters on the water and comfortable year round. From towable to superyacht to commercial boats, Webasto has a solution for almost any size vessel. The company also deploys a mobile technical services team that brings dealer and customer support to the dock.

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About Webasto:

The Webasto Group is a global innovative systems partner to almost all automobile manufacturers and among the top 100 suppliers in this industry sector. The company's product portfolio comprises a broad range of roof and heating systems for every type of vehicle and all drive types as well as battery systems and charging solutions. Moreover, Webasto has a strong position in the aftermarket, providing dealers and end customers with customized solutions and services relating to thermo management and electromobility. In 2018 the company generated sales of 3.4 billion euros and had over 13,000 employees at more than 50 locations (with over 30 of these being manufacturing plants). The headquarters of the company, founded in 1901, is located in Stockdorf near Munich (Germany). For more information please visit www.webasto-group.com / www.twitter.com/WebastoGroup.